GEORGE R. McCLUSKEY

NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION Analyst

George McCluskey is a ratemaking specialist with over 30 years experience in utility economics. Since rejoining the New Hampshire Public Utilities Commission ("NHPUC.") in 2005, he has worked on numerous issues including renewable power purchase contracts, default energy service and standby rates in the electric sector and cost allocation issues in the gas sector. In 2012, Mr. McCluskey was appointed Assistant Director for Wholesale Electric Markets. While at La Capra Associates, a Boston-based consulting firm specializing in electric industry restructuring, wholesale and retail power procurement, market price and risk analysis, and power systems models and planning methods, he provided strategic advice to numerous clients on a variety of issues. Prior to joining La Capra Associates, Mr. McCluskey directed the electric utility restructuring division of the NHPUC and before that was manager of least cost planning, directing and supervising the review and implementation of electric and gas utility least cost plans and demand-side management programs. He has testified as an expert witness in numerous electric and gas cases before state and federal regulatory agencies.

ACCOMPLISHMENTS

Recent project experience includes:

- Staff of the New Hampshire Public Utilities Commission Expert testimony before NHPUC regarding default service design and pricing issues in case involving Unitil Energy Systems.
- Staff of the New Hampshire Public Utilities Commission Expert testimony before Maine Public Utilities Commission regarding interstate allocation of natural gas capacity costs in case involving Northern Utilities.
- Staff of the Arkansas Public Service Commission Analysis and case support regarding Entergy Arkansas Inc.'s application to transfer ownership and control of its transmission assets to a Transco. Also analyzed Entergy Arkansas Inc.'s stranded generation cost claims.

- Massachusetts Technology Collaborative Evaluated proposals by renewable resource developers to sell Renewable Energy Credits to MTC in reponse to 2003 RFP.
- Pennsylvania Office of the Consumer Advocate Analysis and case support regarding horizontal and vertical market power related issues in the PECO/Unicom merger proceeding. Also advised on cost-of-service, cost allocation and rate design issues in FERC base rate case for interstate natural gas pipeline company.
- Staff of the New Hampshire Public Utilities Commission Expert testimony before the NHPUC regarding stranded cost issues in Restructuring Settlement Agreement submitted by Public Service Company of New Hampshire and various settling parties. Testimony presents an analysis of PSNH's stranded costs and makes recommendations regarding the recoverability of such costs.
- Town of Waterford, CT Advisory and expert witness services in litigation to determine property tax assessment of for nuclear power plant.
- Washington Electric Cooperative, Vt Prepared report on external obsolescence in rural distribution systems in property tax case.
- New Hampshire Public Utilities Commission Expert testimony on behalf of the NHPUC before the Federal Energy Regulatory Commission regarding the Order 888 calculation of wholesale stranded costs for utilities receiving partial requirements power supply service.
- Ohio Consumer Council Expert testimony regarding the transition cost recovery requests submitted by the AEP companies, including a critique of the DCF and revenues lost approaches to generation asset valuation.

EXPERIENCE

New Hampshire Public Utilities Commission (2012 to Present)

Assistant Director, Wholesale Electric Markets

New Hampshire Public Utilities Commission (2005 to 2012) Analyst, Electricity Division

La Capra Associates (1999 to 2005)

Senior Consultant

New Hampshire Public Utilities Commission (1987 – 1999) Director, Electric Utilities Restructuring Division Manager, Lease Cost Planning

Analyst, Economics Department

Electricity Council, London, England (1977-1984) Pricing Specialist, Commercial Department Information Officer, Secretary's Office

EDUCATION:

Ph.D. candidate in Theoretical Plasma Physics, University of Sussex Space Physics Laboratory.

Withdrew in 1977 to take position with Electricity Council.

B.S., University of Sussex, England, 1975. Theoretical Physics

EnergyNorth Natural Gas

Comparison of Propane and Granite Ridge Contract Prices (\$/MMBtu)

Tennessee Zone 6 Mid-Point Granite Ridge Daily Commodity Propane Cost Forecast

Cost Difference



Supply/Demand Balance (MMBtu)

Ca		

Long Haul Transportat	tion	
PNGTS	1,000	
Iroquois	4,000	
Niagara	3,122	
Tennessee Gulf		
FT-A 1	24,777	
FT-A 2	25,223	
FT-A 3	21,596	
Total	79,718	
Underground Storage	_	
Total	28,115	
Supplemental Facilitie	<u>s</u>	
Granite Ridge DOMAC	15,000	
Vapor	0	
Liquid	0	
LNG from Storage	22,800	
Propane		
Vapor	34,600	
Truck	0	
Total	72,400	
Grand Total	180,233	
	<u>Demand</u>	<u>Demand</u>
	w/o DSM	w/ DSM
Design-Day-2014/15	148,866	141,813
Design-Day-2010/11	140,043	137,326
Excess-2014/15	31,367	38,420
Excess-2010/11	40,190	42,907
% Excess -2014/15	21.07%	27.09%
% Excess -2010/11	28.70%	31.24%

ENERGYNORTH NATURAL GAS, INC. DG 12-001 ENERGYNORTH'S RESPONSES TO STAFF SET 2

Date Request Received: 06/27/12

Request No. Staff 2-2

Date of Response: 07/25/12

Witness: F. Chico DaFonte/Elizabeth Arangio

REQUEST:

Background: Ref. Company Response to Staff 1-6. Ms. Arangio at page 7 states that "when the realities of resource planning and procurement, the Commission's regulatory requirements, and the contractual and operational constraints under which the Company operates are taken into account, it is clear that the Company does not have an excess." Staff interprets this excerpt to be a definitive (as opposed to tentative) conclusion by Ms. Arangio that the Company does not have excess capacity when the factors referenced in the testimony are taken into account.

With reference to the items listed in the response to Staff 1-6, please identify those that Ms. Arangio actually used to support her conclusion that "the Company does not have an excess" and explain how that conclusion was arrived at. If Ms. Arangio has workpapers that support her conclusion, please provide copies.

RESPONSE:

All of the factors referred to were actually considered and support the Company's conclusion. There are no additional workpapers that were specifically used as a basis for the response beyond the calculations previously provided in the testimony and through discovery. Please see the table below which shows the items listed in response to Staff 1-6 and briefly explains how each supports the conclusion in the response to Staff 1-6. Please also see the response to Staff 2-7 as well as the Company's responses to Staff Set 1 and the direct testimony filed by the Company.

Reality/Requirement/Constraint	How Reality/Requirement/ Constraint Supports Conclusion	
1. Resource	Planning and Procurement Realities	
Design Day Planning	Requires assets to be available to meet design day planning obligation—see response to Staff 2-7.	
Design Season Planning	Requires assets to be available to meet design season planning obligation—affects which assets can be relied upon on a given day and their order of dispatch within the resource portfolio.	
Design Year Planning	Requires assets to be available to meet design year planning obligation—similar to design season planning considerations.	

Reality/Requirement/Constraint	How Reality/Requirement/ Constraint Supports Conclusion
Changes in customer consumption	Fluctuations in customer requirements, both in the short-term
patterns in the short-term (day-to-	and long-term, affect the flexibility that must be inherent in
day) and long term (winter-to-winter)	the overall resource portfolio. Assets such as the Company's
,	on-system resources are particularly valuable in this regard.
4	See also the response to Staff 1-13.
Resource project availability at the	Assets must be available in a particular time frame to meet
time the Company needs to add or	additional customer requirements and/or meet existing
restructure resources within its	customer requirements. Company must consider resource
portfolio	availability when making portfolio decisions.
2	. Regulatory Requirements
Provider of last resort ("POLR")	Least-cost, reliable, flexible portfolio required to meet POLR
obligation	obligation for those non-grandfathered customers that return
	to sales service on a no-notice or short-notice basis.
Storage rule curve obligation	Per Commission Order No. 24,388 (DG-04-152, October 29,
	2004), Company must maintain certain inventory levels and
E.	must, as of the end of each month, maintain the level of
	inventory in storage called for under the design storage rule
	curve for that given month. Requires availability of other
	assets to meet customer requirements once certain storage inventory levels are reached.
Seven day storage requirement	Company must maintain assets in order to comply with Rule
Seven day storage requirement	Puc 506.03(c)—see responses to Staff 2-7 and Staff Set 1
	generally, including particularly Staff 1-24 and 1-33.
3. Cont	ractual and Operational Constraints
Pipeline and storage contract force	Requires reliable and flexible assets to account for situations
majeure provisions	of force majeure. See also the response to Staff 1-14.
Underground storage ratchets	Acts as a potential limiting factor on the availability of
	underground storage resources and requires availability of
	other assets to meet customer requirements once storage
	ratchet levels are reached.
Must-turn underground storage	Requires Company to withdraw certain volumes of
inventory requirements	underground storage inventory from underground storage and
	therefore inherent flexibility of other assets in the portfolio is required to accommodate in a least-cost manner.
	•
Maximum daily underground storage withdrawal quantities	Limits availability of underground storage inventory, affecting extent of other assets needed to meet customer requirements.
	Affects size and other characteristics of other assets in
Underground storage withdrawal restrictions	AND CONTROL AND THE PROPERTY OF THE PROPERTY O
restrictions	resource portfolio to meet customer requirements once storage withdrawal restrictions are imposed. See the responses to
	Staff 1-12 and 1-13.
Maximum storage quantities	Limits volume of gas that is stored in inventory, requiring
	other assets to be available to meet customer requirements.
Pipeline maximum daily delivery	Limits volume of gas that can be transported on each contract
	and overall volume of gas deliverable by pipeline, requiring
quantities ("MDQ")	and overall volume of gas defiverable by pipeline, requiring
quantities ("MDQ")	other, non-pipeline assets to be available to meet customer requirements. See also response to Staff 2-7.

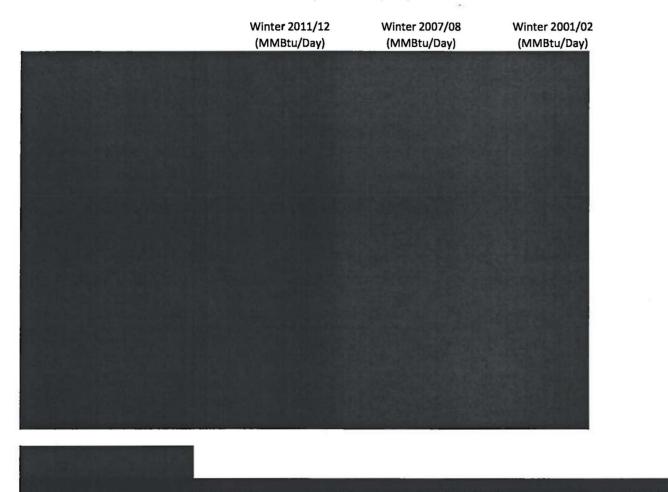
Reality/Requirement/Constraint	How Reality/Requirement/ Constraint Supports Conclusion
Pipeline balancing alerts	Indicates potential operating limit pending, which will impose limits on balancing tolerance allowed for a particular time period (typically daily). The potential for operating limits on the pipeline requires the Company to maintain other non-pipeline assets that are sufficiently flexible that the Company will be able to meet its service reliability obligations at least cost.
Pipeline Operational Flow Orders ("OFOs")	Imposes limits on contractual flexibilities including but not limited to balancing tolerance allowed for a particular time period (typically daily), ability to flow gas from one point to another, etc. See "Pipeline balance alerts" above.
Pipeline emergency curtailments & restrictions	Imposes limits on contractual flexibilities including but not limited to balancing tolerance allowed for a particular time period (typically daily), ability to flow gas from one point to another, availability of pipeline supplies, etc. See "Pipeline balance alerts" above.
Pipeline emergency interruptions	Limits the availability of pipeline supplies, requiring availability of on-system assets to meet customer requirements. See "Pipeline balance alerts" above.
Upstream pipeline pressures	Influences operation of the distribution system, and if low enough, may not allow distribution system to operate efficiently or at all. On-system supplies are used to provide pressure support, as and when needed.
Weather	Requires flexible portfolio of assets in order to respond to varying weather. In particular, on-system capacity is a critical part of the Company's plan to meet its obligations during periods of extreme cold. See response to Staff 2-7.
Distribution system pressures	Influences operation and dispatch of on-system assets.
The number of available trucks to transport LNG and LPG cargoes	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio. See response to Staff 2-7.
Maximum and minimum LNG and LPG contract quantities	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio.
Maximum LNG storage quantities	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio. See responses to Staff 1-24 and 2-7.
Availability and price of spot LNG and LPG purchases	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio.
LNG and LPG supply curtailments	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio.
LNG and LPG supply interruptions	Influences operation and dispatch of on-system assets, as well as cost of the resource portfolio.

Supply/Demand Balance (MMBtu)

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Ca	Duc	11.

	Capacity	
Long Haul Transportat	tion	
PNGTS	1,000	
Iroquois	4,000	
Niagara	3,122	
Tennessee Gulf		
FT-A 1	24,777	
FT-A 2	25,223	
FT-A 3	21,596	
Total	79,718	
Underground Storage		
Total	28,115	
Supplemental Facilitie	<u>!s</u>	
Granite Ridge	0	
DOMAC		
Vapor	0	
Liquid	0	
LNG from Storage	22,800	
Propane		
Vapor	34,600	
Truck	0	
Total	57,400	
Grand Total	165,233	
	Demand	<u>Demand</u>
	w/o DSM	w/ DSM
Design-Day-2014/15	148,866	141,813
Design-Day-2010/11	140,043	137,326
Excess-2014/15	16,367	23,420
Excess-2010/11	25,190	27,907
% Excess -2014/15	10.99%	16.51%
% Excess -2010/11	17.99%	20.32%

Northeast Gas Association Liquid Propane Gas Facilities Vaporization Capacity



EnergyNorth Natural Gas Inc. Seven-Day Sorage Requirement (October 2011)

Seven-Day ENG! Regression Coefficients		
Firm Sales Base Load	78,069.1	MMBtu
Firm Sales Heat Load	681,596.0	MMBtu
Seven Day Sales Load	759,665.1	MMBtu
Pipeline Resources		
Supplemental Resources		
Supplemental Resources		

Base Load/Day 11,152.7 MMBtu
Heat Load/DD 1,721.20 MMBtu/DD
Supplemental MMBtu to Gallons Factor 0.0916 MMBtu/gai

MMBtu Summary of available pipeline supply Canadian 8,122.0 **Gulf Coast** 21,596.0 50,000.0 Tennessee Short Haul Underground Storage 28,115.0 Citygate service 1 0.0 Citygate service 2 0.0 Winter Peaking Contract 15,000.0 Total Pipeline 122,833.0 Total Pipeline less Granite Ridge 107,833.0

Seven Coldest Days - Manchester, NH January 9 through 15, 2004

	,	,	Average		Available	Supplemental	Supplemental	On-System Capacity
	Day	Degree Days	Temperature	Firm Sales	Pipeline	MMBtu	Gallons	MMBtu
	1/9/2004	65.5	-0.5	123,891.5	122,833.0	1,058.5	11,555.2	
	1/10/2004	61.5	3.5	117,006.7	117,006.7	0.0	0.0	
1	1/11/2004	45.0	20.0	88,606.8	88,606.8	0.0	0.0	1
	1/12/2004	38.5	26.5	77,419.0	77,419.0	0.0	0.0	
	1/13/2004	50.5	14.5	98,073.4	98,073.4	0.0	0.0	
	1/14/2004	66.5	-1.5	125,612.7	122,833.0	2,779.7	30,345.7	
1	1/15/2004	68.5	-3.5	129,055.1	122,833.0	6,222.1	67,926.5	
		396.0	8.4	759,665.1	749,604.9	10,060.2	109,827.4	110,868.0
		Total	Mean					Total

Available	
Pipeline less	Supplemental
Granite	MMBtu less
Ridge	Granite Ridge
107,833.0	16,058.5
107,833.0	9,173.7
88,606.8	0.0
77,419.0	0.0
98,073.4	0.0
107,833.0	17,779.7
107,833.0	21,222.1
695,431.3	64,233.8

On-System Capacity MMBtu	
LPG	86,116.0
Manchester	47,774.0
Nashua	9,555.0
Tilton	28,787.0
LNG	24,752.0
Total	110,868.0
Total less Manch+Nash	53,539.0

ENERGYNORTH NATURAL GAS, INC. DG 12-001 ENERGYNORTH'S RESPONSES TO STAFF SET 2

Date Request Received: 06/27/12

Request No. Staff 2-4

Date of Response: 07/25/12 Witness: Ann E. Leary

REQUEST:

Background: proposed Fifth Revised Page 86 to ENGI's Winter 2011/12 COG filing shows a total anticipated cost of gas of \$65,492,914 including \$1,980,428 of indirect gas costs related to on-system production and storage facilities. The \$1,980,428 amount originates from a settlement agreement filed in ENGI's last base rate case (Docket DG 10-017) that was subsequently approved by the Commission. Based on that settlement, the \$1,980,428 comprises in broad terms (see Appendix 1, page1) a tax adjusted revenue deficiency in the amount of \$593,000, depreciation in the amount of \$449,000, and O&M in the amount of \$876,000. Please respond to the following questions:

- a. Provide a breakdown of the \$876,000 O&M expense amount by LPG and LNG facilities.
- b. Provide a breakdown of the \$593,000 tax adjusted revenue deficiency by LPG and LNG facilities.
- c. Provide a breakdown of the \$449,000 depreciation amount by LPG and LNG facilities.

RESPONSE:

- a. The Company does not record O&M expenses to the LPG and LNG facilities on an individual facility basis or to the facilities as a group, and therefore does not have the requested information.
- b. An individual facility does not have a revenue deficiency. Revenue deficiency is only relevant on an overall Company basis, except to the extent that it is considered on a class basis for rate design purposes. In addition, as noted in Parts a and c of the response to this data request, the Company does not have a breakdown of the O&M expense and depreciation associated with each facility, and therefore cannot calculate what, if any, portion of the revenue deficiency referred to is directly related to each facility.
- c. The Company has not recorded depreciation expense for the LPG and LNG facilities on an individual facility basis, and therefore does not have the requested information.